

**LAWRENCE FAMILY JEWISH  
COMMUNITY CENTERS OF  
SAN DIEGO COUNTY**

**CONSOLIDATED FINANCIAL  
STATEMENTS**

**AS OF AND FOR THE YEARS ENDED  
JUNE 30, 2019 AND 2018**

**LAWRENCE FAMILY JEWISH COMMUNITY  
CENTERS OF SAN DIEGO COUNTY**

**TABLE OF CONTENTS**

Independent Auditors' Report	
Consolidated Statements of Financial Position	3
Consolidated Statements of Activities	4
Consolidated Statement of Functional Expenses	5 - 6
Consolidated Statements of Cash Flows	7
Notes to Consolidated Financial Statements	8 - 24
Supplementary Information:	
Supplementary Consolidating Schedule of Activities	25
Supplementary Schedule of Functional Expenses - LFJCC	26
Supplementary Schedule of Functional Expenses – CJC	27

## INDEPENDENT AUDITORS' REPORT

To the Board of Directors  
Lawrence Family Jewish Community Centers of San Diego County  
La Jolla, California

We have audited the accompanying consolidated financial statements of Lawrence Family Jewish Community Centers of San Diego County ("LFJCC") and the Center for Jewish Culture ("CJC"), (Collectively the "Organization") (a nonprofit organization), which comprise the consolidated statements of financial position as of June 30, 2019, the related consolidated statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the consolidated financial statements.

### *Management's Responsibility for the Consolidated Financial Statements*

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### *Auditors' Responsibility*

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



## INDEPENDENT AUDITORS' REPORT (CONTINUED)

### *Opinion*

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of June 30, 2019, and the changes in its consolidated net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### *Other Matter – Supplemental Information*

Our audit as of and for the year ended June 30, 2019, was conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary consolidating schedule of activities and schedules of functional expenses on pages 26-28 are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

### *Report on Summarized Comparative Information*

We have previously audited the Organization's 2018 consolidated financial statements, and we expressed an unmodified audit opinion on those audited consolidated financial statements in our report dated October 18, 2018. In our opinion, the summarized comparative information presented herein for the year ended June 30, 2018, is consistent, in all material respects, with the audited consolidated financial statements from which it has been derived.



HASKELL & WHITE LLP

San Diego, California  
October 31, 2019

**LAWRENCE FAMILY JEWISH COMMUNITY  
CENTERS OF SAN DIEGO COUNTY**

**Consolidated Statements of Financial Position  
As of June 30, 2019  
(With Comparative Totals As Of June 30, 2018)**

	<b>ASSETS</b>	
	2019	2018
<b>Current assets:</b>		
Cash	\$ 1,468,741	\$ 2,119,532
Investments	311,046	167,372
Accounts receivable, net	33,169	49,581
Contributions receivable, net	642,006	485,299
Prepaid expenses and other current assets	737,111	662,599
Total current assets	3,192,073	3,484,383
<b>Noncurrent Assets:</b>		
Contributions receivable, net	420,000	110,000
Investments	6,038,256	5,857,558
Property and equipment, net	6,518,354	7,528,080
Total noncurrent assets	12,976,610	13,495,638
Total assets	\$ 16,168,683	\$ 16,980,021
<b>LIABILITIES AND NET ASSETS</b>		
<b>Current Liabilities:</b>		
Accounts payable and accrued expenses	\$ 401,847	\$ 387,010
Accrued payroll liabilities	676,697	694,457
Deferred revenue	2,336,847	2,004,064
Total current liabilities	3,415,391	3,085,531
<b>Commitments (Note 6)</b>		
<b>Net Assets:</b>		
Without donor restrictions	6,087,659	7,941,063
With donor restrictions	6,665,633	5,953,427
Total net assets	12,753,292	13,894,490
Total liabilities and net assets	\$ 16,168,683	\$ 16,980,021

The accompanying notes are integral part of the consolidated financial statements.

**LAWRENCE FAMILY JEWISH COMMUNITY  
CENTERS OF SAN DIEGO COUNTY**

**Consolidated Statements of Activities  
For the Year Ended June 30, 2019  
(With Comparative Totals For The Year Ended June 30, 2018)**

	Without donor restriction	With donor restriction	2019 Total	2018 Total
Revenue and Support:				
Program fees	\$ 6,438,999	\$ -	\$ 6,438,999	\$ 6,271,602
Contributions and grants	2,816,454	1,596,476	4,412,930	5,058,963
Membership fees	1,026,017	-	1,026,017	1,061,987
Rental income	520,230	-	520,230	618,474
Investment income (loss)	67,507	254,640	322,147	468,793
Special events	184,480	-	184,480	132,211
Miscellaneous income	392,751	-	392,751	519,620
Net assets released from restriction	1,138,910	(1,138,910)	-	-
	<u>12,585,348</u>	<u>712,206</u>	<u>13,297,554</u>	<u>14,131,650</u>
Total revenue and support				
Expenses:				
Program Services	11,291,156	-	11,291,156	11,090,725
Supporting Services:				
General and administrative	2,591,772	-	2,591,772	2,545,373
Fundraising	410,388	-	410,388	390,139
	<u>3,002,160</u>	<u>-</u>	<u>3,002,160</u>	<u>2,935,512</u>
Total supporting services				
Total program and supporting services	14,293,316	-	14,293,316	14,026,237
Special events	145,436	-	145,436	176,158
	<u>14,438,752</u>	<u>-</u>	<u>14,438,752</u>	<u>14,202,395</u>
Total expenses				
Change in net assets	(1,853,404)	712,206	(1,141,198)	(70,745)
Net assets at beginning of year	7,941,063	5,953,427	13,894,490	13,965,235
Net assets at end of year	<u>\$ 6,087,659</u>	<u>\$ 6,665,633</u>	<u>\$ 12,753,292</u>	<u>\$ 13,894,490</u>

The accompanying notes are integral part of the consolidated financial statements.

**LAWRENCE FAMILY JEWISH COMMUNITY  
CENTERS OF SAN DIEGO COUNTY**

**Consolidated Statement of Functional Expenses (continued on next page)  
For The Year Ended June 30, 2019  
(With Comparative Totals For The Year Ended June 30, 2018)**

	Early Childhood Education	Youth Department (Camp)	Qualcomm Sports, Fitness & Aquatics	San Diego Center for Jewish Culture	Other Program Services	Total Program Services
Salaries	\$ 1,398,411	\$ 1,110,891	\$ 841,838	\$ 611,649	\$ 1,267,530	\$ 5,230,319
Contract labor	90,522	87,993	51,985	205,786	781,388	1,217,673
Depreciaton	-	-	-	-	1,173,500	1,173,500
Payroll taxes and employee benefits	245,188	135,967	128,393	97,486	184,418	791,452
Utilities	-	-	-	-	545,308	545,308
Administration	62,950	61,917	11,885	138,734	18,260	293,746
Program supplies	59,207	50,617	23,033	117,753	200,715	451,325
Printing and publicity	8,412	36,606	7,316	101,432	135,764	289,530
Food and beverage	38,872	47,778	2,939	53,458	15,845	158,892
Maintenance supplies	979	15,601	108,163	-	101,536	226,280
Maintenance service	11,168	2,105	19,088	22,501	143,265	198,127
Admissions	150	105,592	-	12,377	31,863	149,982
Insurance	-	-	-	-	-	-
Transportation and travel	673	76,156	914	49,251	16,311	143,305
Telephone	1,122	2,006	50	840	85,171	89,188
Dues	55	55	6,871	3,339	1,310	11,630
Repairs, maintenance and replacements	1,519	12,487	22,747	22,371	62,264	121,388
Rent expense	-	-	-	59,777	200	59,977
Postage	229	9,956	2,101	30,074	9,788	52,147
Staff training	3,724	6,582	4,163	2,414	15,794	32,677
Office supplies	1,572	643	2,562	2,015	15,886	22,678
Bad debt	377	18,347	-	-	377	19,101
Conference	2,622	-	-	7,448	151	10,221
Management services	-	-	-	-	-	-
Grants/Awards	-	-	-	-	2,710	2,710
<b>Total expenses</b>	<b>\$ 1,927,752</b>	<b>\$ 1,781,298</b>	<b>\$ 1,234,049</b>	<b>\$ 1,538,705</b>	<b>\$ 4,809,352</b>	<b>\$ 11,291,156</b>

The accompanying notes are integral part of the consolidated financial statements.

**LAWRENCE FAMILY JEWISH COMMUNITY  
CENTERS OF SAN DIEGO COUNTY**

**Consolidated Statement of Functional Expenses (continued)  
For The Year Ended June 30, 2019  
(With Comparative Totals For The Year Ended June 30, 2018)**

	Supporting Services				Special Events	2019	2018
	Total Program Services	General and Administrative	Fundraising	Total Supporting Services		Total Expenses	Total Expenses
Salaries	\$ 5,230,319	\$ 1,544,406	\$ 266,717	\$ 1,811,123	\$ -	\$ 7,041,442	\$ 7,134,318
Contract labor	1,217,673	71,972	500	72,472	39,126	1,329,271	1,247,167
Depreciaton	1,173,500	-	-	-	-	1,173,500	1,082,453
Payroll taxes and employee benefits	791,452	209,745	41,463	251,208	1,305	1,043,965	995,250
Utilities	545,308	-	-	-	-	545,308	477,534
Administration	293,746	201,731	16,243	217,974	-	511,720	442,960
Program supplies	451,325	21,228	17,064	38,292	14,858	504,475	614,258
Printing and publicity	289,530	46,706	6,701	53,407	-	342,937	184,247
Food and beverage	158,892	79,698	6,457	86,155	59,436	304,483	268,488
Maintenance supplies	226,280	-	-	-	7,639	233,919	225,170
Maintenance service	198,127	2,787	-	2,787	-	200,914	174,965
Admissions	149,982	568	45,897	46,465	-	196,447	237,868
Insurance	-	187,638	-	187,638	-	187,638	180,253
Transportation and travel	143,305	17,741	1,954	19,695	-	163,000	174,734
Telephone	89,188	37,821	-	37,821	1,500	128,509	51,123
Dues	11,630	115,915	110	116,025	-	127,655	125,553
Repairs, maintenance and replacements	121,388	4,633	-	4,633	-	126,021	152,600
Rent expense	59,977	4,863	-	4,863	-	64,840	78,204
Postage	52,147	5,216	1,630	6,846	5,543	64,536	54,257
Staff training	32,677	22,769	330	23,099	-	55,776	28,616
Office supplies	22,678	11,641	2,041	13,682	-	36,360	54,064
Bad debt	19,101	-	1,600	1,600	7,000	27,701	43,825
Conference	10,221	4,694	1,681	6,375	-	16,596	23,446
Management services	-	-	-	-	9,029	9,029	74,698
Grants/Awards	2,710	-	-	-	-	2,710	76,344
<b>Total expenses</b>	<b>\$ 11,291,156</b>	<b>\$ 2,591,772</b>	<b>\$ 410,388</b>	<b>\$ 3,002,160</b>	<b>\$ 145,436</b>	<b>\$ 14,438,752</b>	<b>\$ 14,202,395</b>

The accompanying notes are integral part of the consolidated financial statements.



**LAWRENCE FAMILY JEWISH COMMUNITY  
CENTERS OF SAN DIEGO COUNTY**

**Consolidated Statements of Cash Flows  
For the Years Ended June 30, 2019 and 2018**

	2019	2018
Cash flows from operating activities:		
Change in net assets	\$ (1,141,198)	\$ (70,745)
Adjustments to reconcile change in net assets to net cash (used in) provided by operating activities:		
Depreciation	1,173,500	1,082,453
Bad debt write-offs	27,701	43,825
Net realized and unrealized (gains) losses on investments	(324,372)	(487,275)
Increase (decrease) in cash from changes in:		
Accounts receivable	16,412	56,365
Contributions receivable	(494,408)	(185,538)
Prepaid expenses	(74,512)	138,782
Accounts payable and accrued expenses	14,837	(10,055)
Accrued payroll liabilities	(17,760)	(122,804)
Deferred revenue	332,783	32,019
Net cash (used in) provided by operating activities	(487,017)	477,027
Cash flows from investing activities:		
Investment (purchases) sales, net	-	1,357,918
Purchases of property and equipment	(163,774)	(1,913,891)
Net cash used in investing activities	(163,774)	(555,973)
Net decrease in cash and cash equivalents	(650,791)	(78,946)
Cash at beginning of year	2,119,532	2,198,478
Cash at end of year	\$ 1,468,741	\$ 2,119,532
Supplemental disclosures:		
Cash paid for interest	\$ -	\$ -

The accompanying notes are integral part of the consolidated financial statements.

**LAWRENCE FAMILY JEWISH COMMUNITY  
CENTERS OF SAN DIEGO COUNTY**

**Notes to Consolidated Financial Statements  
June 30, 2019 and 2018**

**1. Organization and Significant Accounting Policies**

**Organization**

The consolidated financial statements of the Organization include the following entities:

*Lawrence Family Jewish Community Centers of San Diego County*

Lawrence Family Jewish Community Centers of San Diego County (“LFJCC”) is a California 501(c)(3) Not-For-Profit organization that was incorporated in November 1945. The mission of LFJCC is to connect the community to Jewish heritage, identity, experiences and values to ensure the continuity and vibrancy of the Jewish community. This mission is accomplished by promoting the physical and mental well-being of the community and offering a rich array of stimulating and innovative social, cultural, educational, and recreational programs and services. LFJCC is committed to providing a welcoming and inclusive environment for San Diego’s diverse Jewish community and the greater general community.

*San Diego Center for Jewish Culture*

San Diego Center for Jewish Culture (“CJC”) is a California 501(c)(3) Not-For-Profit organization that was incorporated in January 1999. CJC is housed at LFJCC. CJC provides a wide array of multi-disciplined offerings, and is the largest local institution solely dedicated to exploring the Jewish experience through the arts. CJC’s mission is to expand and enrich cultural life in San Diego by presenting the finest in Jewish artistic expressions, encouraging the preservation of Jewish culture and heritage and nurturing new creativity in the arts.

**Programs**

LFJCC operates the following programs:

*Qualcomm Sports, Fitness & Aquatics Complex*

The facility consists of the following activity centers:

- Jacobs Fitness Center is a 3,000 square foot facility with state-of-the-art cardiovascular equipment. In addition, The Jacobs Fitness Center includes certified personal trainers, massage therapy, full range of fitness classes, aerobic and dance studios, wellness and meditation center, sauna and steam room.
- Albert A. Huntler Tennis Center consists of four lighted, hard surface courts. In addition, there is a resident teaching pro, adult and junior group clinics, individual lessons, tournaments and socials and summer camps.

See independent auditors’ report.

**LAWRENCE FAMILY JEWISH COMMUNITY  
CENTERS OF SAN DIEGO COUNTY**

**Notes to Consolidated Financial Statements (continued)  
June 30, 2019 and 2018**

**1. Organization and Significant Accounting Policies (continued)**

**Programs (continued)**

*Qualcomm Sports, Fitness & Aquatics Complex (continued)*

- Friedenberg Olympic Pool is an outdoor heated pool. In addition, there is a Jacuzzi, wading pool for children, masters swim program and youth swim team and swim lessons.
- Jacobs Family Gymnasium consists of two NBA regulation basketball courts.
- Mandell Weiss Eastgate Park is a professionally lit multi-purpose field with an outdoor play area and a picnic and barbecue area. The field is used for softball leagues, soccer and flag-football leagues and general recreation.

*Early Childhood Education*

Lawrence Family Jewish Community Center Early Childhood Education program is designed to develop the social, emotional, physical, and intellectual well-being of each child through a developmental milestone curriculum. The focus is on creating a safe and nurturing environment which offers opportunities for exploration and discovery. The program has been structured to develop curiosity, imagination, self-esteem, caring for others, and the ability to play both cooperatively and independently. The program is committed to expanding community access to recreational and social programs for children with disabilities.

*Youth Department*

The Youth Department at The LFJCC provides a nurturing and safe environment, a caring and professional staff, and enriching and quality programs for youth K-6. The department offers a wide variety of programs to ensure that the perfect activity is available to meet the child's interests and parent's schedule. Programs consist of:

- J-Team After School Enrichment Program
- Summer and year round camps
- Youth Activities
- Enrichment Classes
- Sports programs

*Teen Department*

The LFJCC Teen Department hosts a variety of enriching events and leadership opportunities while bringing together teens of diverse backgrounds from all over San Diego. The programming establishes a strong Jewish community for teens and focuses on programs that develop emotionally well-rounded leaders of the future.

See independent auditors' report.

**LAWRENCE FAMILY JEWISH COMMUNITY  
CENTERS OF SAN DIEGO COUNTY**

**Notes to Consolidated Financial Statements (continued)  
June 30, 2019 and 2018**

**1. Organization and Significant Accounting Policies (continued)**

**Programs (continued)**

*Senior Adult Department*

The Senior Adult Department at the LFJCC promotes Jewish cultural heritage and values by providing social, educational, and recreational programs. Through these programs participants strengthen their connections to their community and keep alive history and traditions. The Senior Adult Department encourages participants to learn, grow and enrich their lives among others who share their values.

CJC operates the following programs:

*Center for Jewish Culture*

The Center for Jewish Culture offers a wide variety of multi-disciplinary artistic programs that explore cultural identities and perspectives, promote cross cultural understanding and highlight human themes of family, tolerance, compassion and hope. These programs, include the San Diego Jewish Film Festival, Arts and Ideas, J-Learn, Gotthelf Art Gallery and the J\*Company Youth Theatre, fostering and highlighting ideas of Jewish culture and cultural appreciation and respect.

Approximately 40,000 tickets are sold or provided annually to residents, visitors, and students for San Diego Center for Jewish Culture events hosted at the J and in the broader San Diego Community. CJC facilities feature the 500-seat David & Dorothea Garfield Theatre, Samuel & Rebecca Astor Judaica library, the Gotthelf Art Gallery, and a community Holocaust Memorial Garden and other uses of the building and campus to promote Arts and Ideas to the Jewish and broader San Diego Community.

J\*Company Youth Theatre is a leading youth theatre program in San Diego, garnering local and national attention with its award winning productions. The program provides a foundation for young artists to train and develop their creative potential, giving them the opportunity to express themselves through the dramatic arts.

**Significant Accounting Policies**

*Consolidated Financial Statements*

The consolidated financial statements include the accounts of the LFJCC and CJC. All material intercompany balances and transactions have been eliminated in consolidation.

See independent auditors' report.

**LAWRENCE FAMILY JEWISH COMMUNITY  
CENTERS OF SAN DIEGO COUNTY**

**Notes to Consolidated Financial Statements (continued)  
June 30, 2019 and 2018**

**1. Organization and Significant Accounting Policies (continued)**

**Significant Accounting Policies (continued)**

*Method of Accounting*

The consolidated financial statements of the Organization have been prepared on the accrual basis of accounting which is in accordance with accounting principles generally accepted in the United States of America (“GAAP”) and, accordingly, reflect all significant receivables, payables, and other liabilities.

*Change in Accounting Principle*

On August 18, 2016, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (“ASU”) 2016-14, Not-for-Profit Entities – Presentation of Financial Statements of Not-for-Profit Entities. The update addresses the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources, and the lack of consistency in the type of information provided about expenses and investment return. We have implemented ASU 2016-14 and have adjusted the presentation in these consolidated financial statements accordingly. The ASU has been applied retrospectively to all periods presented which had no effect on net assets with donor restrictions resulting from the reclassifications of temporarily and permanently restricted net assets.

*Net Asset Classification*

The financial statements present net assets and changes in net assets in two classes of net assets that are based upon the existence or nonexistence of donor-imposed restrictions. The two classes of net assets are as follows:

Net Assets Without Donor Restrictions-Net assets without donor restrictions are resources available to support the Organizations’ operations. The only limits on the use of these net assets, if any, are broad limits resulting from the nature of the Organization, the environment in which it operates, the purposes specified in its corporate documents and its application for tax-exempt status, and any limits resulting from contractual agreements with creditors and others that are entered into in the course of operations.

If a donor restriction expires within the same period in which the support is recognized, such support is reported as an increase in net assets without donor restrictions. All other donor-restricted support, as discussed below, is reported as an increase in net assets with donor restrictions.

See independent auditors’ report.

**LAWRENCE FAMILY JEWISH COMMUNITY  
CENTERS OF SAN DIEGO COUNTY**

**Notes to Consolidated Financial Statements (continued)  
June 30, 2019 and 2018**

**1. Organization and Significant Accounting Policies (continued)**

**Significant Accounting Policies (continued)**

*Net Asset Classification (continued)*

Net Assets With Donor Restrictions – Net assets with donor restrictions are resources that are restricted by a donor for a specified purpose or for use in a particular future period. Some donor-imposed restrictions are temporary in nature, and the restriction will expire when the resources are used in accordance with the donor’s instructions or when the stipulated time has passed. Other donor-imposed restrictions are perpetual in nature and the Organization must continue to use these resources in accordance with the donor’s stipulations.

The Organization’s unspent contributions are included in this class if the donor has limited their use. When a donor’s restriction is satisfied, the expiration of the restriction is reported in the financial statements by reclassifying the net assets from net assets with donor restrictions to net assets without donor restrictions.

*Reclassifications*

Certain reclassifications have been made to the prior year financial information to conform to the presentation used in the financial statements for the year ended June 30, 2019. These reclassifications have no effect on previously reported net income.

*Use of Estimates*

The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

*Risks and Uncertainties*

The LFJCC invests in various types of investment securities which are exposed to various risks, such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and such changes could materially affect the amounts reported in the consolidated statement of financial position.

See independent auditors’ report.

**LAWRENCE FAMILY JEWISH COMMUNITY  
CENTERS OF SAN DIEGO COUNTY**

**Notes to Consolidated Financial Statements (continued)  
June 30, 2019 and 2018**

**1. Organization and Significant Accounting Policies (continued)**

**Significant Accounting Policies (continued)**

*Fair Value Measurements*

Fair value accounting standards define fair value, establish a framework for measuring fair value, outline a fair value hierarchy based on inputs used to measure fair value and enhance disclosure requirements for fair value measurements. The fair value hierarchy distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs that are classified within Level 1 or 2 of the hierarchy) and the reporting entity's own assumptions about market participant assumptions (unobservable inputs classified within Level 3 of the hierarchy).

- Level 1 inputs are quoted prices in active markets for identical investments that the investment manager has the ability to access at the measurement date.
- Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the investment, either directly or indirectly.
- Level 3 inputs are unobservable inputs for the investment.

The Organization's consolidated statements of financial position include the following financial instruments that are required to be measured at fair value on a recurring basis:

- Most investments at Jewish Community Foundation are considered Level 1 assets and are reported at fair value based on the fair value of the underlying assets in the funds as reported by the fund manager, Jewish Community Foundation, while some of these funds are considered Level 2 assets which are valued by the fund manager and are not traded in an active market. Other investments held by the Jewish Community Foundation are considered Level 3 assets and are also valued by the fund manager.

*Allowance for Doubtful Accounts*

Bad debts are recognized on the allowance method based on historical experience and management's evaluation of outstanding accounts receivable. The allowance for doubtful accounts was \$25,000 at both June 30, 2019 and 2018.

*Contributions*

Contributions are recognized when the donor makes a promise to give to the Organization that is in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions depending on the nature of the restrictions.

See independent auditors' report.

**LAWRENCE FAMILY JEWISH COMMUNITY  
CENTERS OF SAN DIEGO COUNTY**

**Notes to Consolidated Financial Statements (continued)  
June 30, 2019 and 2018**

**1. Organization and Significant Accounting Policies (continued)**

**Significant Accounting Policies (continued)**

*Contributions (continued)*

When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions. Contributions to be received in future periods are discounted at an appropriate discount rate. Amortization of discounts is recorded as additional contribution revenue in accordance with donor-imposed restrictions, if any, on the contributions.

Uncollectible contributions receivable are recognized on the allowance method based on historical experience and management's evaluation of outstanding contributions receivable. The allowance for uncollectible contributions receivable was approximately \$40,000 at both June 30, 2019 and 2018.

*Capitalization and Depreciation*

The Organization capitalizes all expenditures in excess of \$1,000 for property and equipment at cost, while donations of property and equipment are recorded as support at their estimated fair values. Such donations are reported as unrestricted support unless the donor has restricted the donated assets to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted support. Absent donor stipulations regarding how long these donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. Property and equipment are depreciated using the straight-line method over the estimated useful asset lives as follows:

Land improvements	15 years
Buildings and improvements	5 - 25 years
Equipment and furnishings	5 - 10 years
Computer equipment	3 - 5 years
Vehicles	5 years

Depreciation totaled \$1,173,500 and \$1,082,453 for the years ended June 30, 2019 and 2018, respectively.

The Organization's policy is to periodically review the estimated useful lives of its property and equipment. During the year ended June 30, 2018, there were no changes to the useful lives of assets and no effects to operations as a result.

See independent auditors' report.



**LAWRENCE FAMILY JEWISH COMMUNITY  
CENTERS OF SAN DIEGO COUNTY**

**Notes to Consolidated Financial Statements (continued)  
June 30, 2019 and 2018**

**1. Organization and Significant Accounting Policies (continued)**

**Significant Accounting Policies (continued)**

*Capitalization and Depreciation (continued)*

Maintenance and repairs are charged to operations as incurred. Upon sale or disposition of property or equipment, the asset account is reduced by the cost and the accumulated depreciation account is reduced by the depreciation taken prior to the sale. Any resultant gain or loss is then recorded as other income or expense.

*Impairment of Long Lived Assets*

The Organization reviews its investment in long lived assets for impairment whenever events and changes in circumstances indicate that the carrying value of such property may not be recoverable. Recoverability is measured by a comparison of the carrying amount of the long lived assets to the future undiscounted net cash flows expected to be generated by the assets and any estimated proceeds from the eventual disposition. If the long-lived assets are considered to be impaired, the impairment to be recognized is measured at the amount by which the carrying amount of the long-lived assets exceeds the fair value of such assets. There were no impairment losses recognized in 2019 and 2018.

*Compensated Absences*

Vested and accumulated vacation is recorded as an expense and liability as benefits accrue to employees. The accrued vacation liability totaled \$240,561 and \$195,288 at June 30, 2019 and 2018, respectively, and is included in accrued payroll liabilities.

*Revenue and Expense Recognition*

Revenue from memberships is recognized on a pro-rata basis over the period the memberships are valid. Deferred revenue totaled \$112,979 and \$271,290 at June 30, 2019 and 2018, respectively.

Program fees and expenses are recognized in the period services are provided and consist of advance payments and cost for classes, Maccabi games, preschool and camp fees. Deferred revenue totaled \$2,223,868 and \$1,732,774 at June 30, 2019 and 2018, respectively.

Prepaid program expenses totaled \$469,311 and \$560,390 at June 30, 2019 and 2018, respectively, and are included in prepaid expenses.

See independent auditors' report.

**LAWRENCE FAMILY JEWISH COMMUNITY  
CENTERS OF SAN DIEGO COUNTY**

**Notes to Consolidated Financial Statements (continued)  
June 30, 2019 and 2018**

**1. Organization and Significant Accounting Policies (continued)**

**Significant Accounting Policies (continued)**

*Donated Services*

The Organization utilizes the services of many volunteers throughout the year. This contribution of services by the volunteers is not recognized in the consolidated financial statements unless the services received (a) create or enhance nonfinancial assets or (b) require specialized skills which are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation. The donated services for the years ended June 30, 2019 and 2018 did not meet the requirements above, therefore no amounts were recognized in the consolidated financial statements.

*Allocated Expenses*

The Organization allocates its expenses on a functional basis among its various programs and supporting services. Expenditures which can be identified with a specific program or support services are allocated directly, according to their natural expenditure classification. Costs that are common to several functions are allocated among the program and supporting services on the basis of time records, space utilized and estimates made by the Organization's management.

*Income Taxes*

The LFJCC and CJC are public charities and are exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and Section 23701(d) of the California Revenue and Taxation Code. The LFJCC and CJC believe that they have appropriate support for any tax positions taken, and as such, do not have any uncertain tax positions that are material to the consolidated financial statements. The LFJCC and CJC are not private foundations.

The LFJCC and CJC's tax returns for the years ended June 30, 2018, 2017, 2016 and thereafter are subject to examination by the Internal Revenue Service and State taxing authorities, generally three to four years after the returns were filed.

*Concentration of Credit Risk*

The Organization maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. The Organization has not experienced any losses in such accounts. The Organization believes it is not exposed to any significant credit risk on cash and cash equivalents.

See independent auditors' report.

**LAWRENCE FAMILY JEWISH COMMUNITY  
CENTERS OF SAN DIEGO COUNTY**

**Notes to Consolidated Financial Statements (continued)  
June 30, 2019 and 2018**

**1. Organization and Significant Accounting Policies (continued)**

**Significant Accounting Policies (continued)**

*Cash*

Substantially all cash is held in demand deposit accounts with one bank which typically exceeds federally insured limits. No losses have been experienced related to such amounts. The Organization believes it is not exposed to any significant concentrations of credit risk on cash.

**2. Contributions Receivable**

Contributions receivable consist of the following at June 30:

	2019	2018
Receivables due in less than one year	\$ 682,056	\$ 525,349
Less: Allowance for uncollectible contributions	(40,050)	(40,050)
Receivables due in less than one year, net	642,006	485,299
Receivables due in one to four years	420,000	110,000
Contributions Receivable, Net	\$ 1,062,006	\$ 595,299

Contributions receivable consist of the following categories as of June 30:

	2019	2018
75th Comprehensive Campaign	\$ 250,000	\$ -
Locker Room Campaign	184,166	262,166
CJC Contributions	170,283	2,900
Patron Party Scholarship Appeal	120,650	68,800
JCC Program Contributions	336,908	226,433
Retirement Campaign	-	35,000
	\$ 1,062,006	\$ 595,299

See independent auditors' report.

**LAWRENCE FAMILY JEWISH COMMUNITY  
CENTERS OF SAN DIEGO COUNTY**

**Notes to Consolidated Financial Statements (continued)  
June 30, 2019 and 2018**

**3. Investments**

The following table summarizes assets measured at fair value by classification within the fair value hierarchy as of June 30:

	2019				Balance as of June 30, 2019
	Quoted in Active Markets for Identical (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Net Asset Value Inputs	
Investments at Jewish Community Foundation	\$ 6,349,302		\$ -		\$ 6,349,302
	<u>\$ 6,349,302</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 6,349,302</u>
	2018				Balance as of June 30, 2018
	Quoted in Active Markets for Identical (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Net Asset Value Inputs	
Investments at Jewish Community Foundation	\$ 5,636,036	\$ 24,852	\$ -	\$ 364,042	\$ 6,024,930
	<u>\$ 5,636,036</u>	<u>\$ 24,852</u>	<u>\$ -</u>	<u>\$ 364,042</u>	<u>\$ 6,024,930</u>

The LFJCC maintains its investments at Jewish Community Foundation. These funds are classified as net assets with donor restrictions if the investments must be maintained in perpetuity. The funds held at Jewish Community Foundation are invested in investment pools or are held as cash until invested in an investment pool. The Short Term Pool is a cash equivalent pool that seeks principal preservation by investing in certificates of deposit, securities issued or guaranteed by the U.S. government and other cash equivalents.

As of June 30, 2019:

- The Long Term Pool invests 58.1% in domestic and international equities, 38.4% in fixed income and 3.5% in real assets consisting of REITS and/or commodities.
- The Long Term Index Pool invests 64.5% in domestic and international equities and 35.5% in fixed income.
- The Endowment Pool invests 53.4% in domestic and international equities, 10.7% in fixed income, 5.7% in real assets consisting of REITS and/or commodities, 30.0% in alternative investments consisting of commodities and hedge funds, and 0.2% in cash.

See independent auditors' report.

**LAWRENCE FAMILY JEWISH COMMUNITY  
CENTERS OF SAN DIEGO COUNTY**

**Notes to Consolidated Financial Statements (continued)  
June 30, 2019 and 2018**

**3. Investments (continued)**

Investments consist of the following at June 30:

	2019	2018
Investments - current		
Short-term pool	\$ 311,046	\$ 167,372
Investments - noncurrent		
Long-term pool	2,495,925	2,414,392
Long-term index pool	2,492,070	2,407,988
Endowment pool	1,050,261	1,035,178
Total-long term pool	6,038,256	5,857,558
Total investments	\$ 6,349,302	\$ 6,024,930

The LFJCC investments consists of individual funds established for a variety of purposes. As required by generally accepted accounting principles, net assets associated with endowment funds are classified and reported based on the existence of donor-imposed restrictions.

The LFJCC has interpreted the enacted version of the Uniform Prudent Management of Institutional Funds Act (“UPMIFA”) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the LFJCC classifies as net assets with donor restriction (1) the original value of gifts donated to the permanent endowment (2) the original value of subsequent gifts donated to the permanent endowment (3) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

In accordance with UPMIFA, LFJCC considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

1. The duration and preservation of the fund
2. The purposes of LFJCC and the donor-restricted endowment fund
3. General economic conditions
4. The possible effect of inflation and deflation
5. The expected total return from income and the appreciation of investments
6. Other resources of LFJCC
7. The investment policies of LFJCC

See independent auditors’ report.

**LAWRENCE FAMILY JEWISH COMMUNITY  
CENTERS OF SAN DIEGO COUNTY**

**Notes to Consolidated Financial Statements (continued)  
June 30, 2019 and 2018**

**3. Investments (continued)**

From time to time, the fair value of the assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires LFJCC to retain as a fund of perpetual duration. There were no such deficiencies as of June 30, 2019 and 2018.

LFJCC has adopted investment and spending policies for endowment funds that:

1. Protect the invested assets
2. Preserve spending capacity of the fund income
3. Maintain a diversified portfolio of assets that meet investment return objectives while keeping risk at a minimal level
4. Comply with applicable laws

LFJCC endowment funds are invested at Jewish Community Foundation in a portfolio of equity and debt securities, which is structured for long-term total return.

LFJCC's spending policy is to disburse funds available in accordance with donor restrictions to meet the current program needs of LFJCC and is based on a three year average of the investment balances at a 5% payout rate.

LFJCC investments composition by type of fund as of June 30:

	2019		
	Without Donor Restriction	With Donor Restriction	Total
Donor-Restricted Endowment Funds	\$ -	\$ 4,884,063	\$ 4,884,063
Board-Designated Funds:			
Other Funds	310,846	-	310,846
Shulman Funds	1,154,393	-	1,154,393
Investments	<u>\$ 1,465,239</u>	<u>\$ 4,884,063</u>	<u>\$ 6,349,302</u>
	2018		
	Without Donor Restriction	With Donor Restriction	Total
Donor-Restricted Endowment Funds	\$ -	\$ 4,848,986	\$ 4,848,986
Board-Designated Funds:			
Shulman Funds	1,175,944	-	1,175,944
Investments	<u>\$ 1,175,944</u>	<u>\$ 4,848,986</u>	<u>\$ 6,024,930</u>

See independent auditors' report.

**LAWRENCE FAMILY JEWISH COMMUNITY  
CENTERS OF SAN DIEGO COUNTY**

**Notes to Consolidated Financial Statements (continued)  
June 30, 2019 and 2018**

**3. Investments (continued)**

Funds invested by type for the years ended June 30, 2019 and 2018 are as follows:

	Without Donor Restriction	With Donor Restriction	Total
	<u>                    </u>	<u>                    </u>	<u>                    </u>
Investments at June 30, 2017	\$ 2,165,627	\$ 4,729,946	\$ 6,895,573
Contributions	-	-	-
Investment return:			
Interest and dividends	75,964	182,285	258,249
Net realized and unrealized gains/(losses)	73,963	143,612	217,575
Investment expenses	<u>(1,994)</u>	<u>(5,037)</u>	<u>(7,031)</u>
Total Investment Return	147,933	320,860	468,793
Appropriation of endowment assets for expenditure	<u>(1,137,616)</u>	<u>(201,820)</u>	<u>(1,339,436)</u>
Investments at June 30, 2018	1,175,944	4,848,986	6,024,930
Contributions	1,000,000	-	1,000,000
Investment return:			
Interest and dividends	59,527	191,384	250,911
Net realized and unrealized gains/(losses)	18,979	81,235	100,214
Investment expenses	<u>(7,537)</u>	<u>(17,979)</u>	<u>(25,516)</u>
Total Investment Return	70,969	254,640	325,609
Appropriation of endowment assets for expenditure	<u>(781,674)</u>	<u>(219,563)</u>	<u>(1,001,237)</u>
Investments at June 30, 2019	<u>\$ 1,465,239</u>	<u>\$ 4,884,063</u>	<u>\$ 6,349,302</u>

See independent auditors' report.

**LAWRENCE FAMILY JEWISH COMMUNITY  
CENTERS OF SAN DIEGO COUNTY**

**Notes to Consolidated Financial Statements (continued)  
June 30, 2019 and 2018**

**4. Property and Equipment**

Property and equipment consist of the following at June 30:

	2019	2018
Land improvements	\$ 523,188	\$ 523,188
Buildings and improvements	20,602,047	20,481,857
Equipment and furnishings	893,062	861,217
Computer equipment	541,422	529,683
Vehicles	160,949	160,949
Subtotal	22,720,668	22,556,894
Less: accumulated depreciation	(16,202,314)	(15,028,814)
Property and equipment, net	\$ 6,518,354	\$ 7,528,080

**5. Liquidity Disclosure**

As of June 30, 2019, the Organization has financial assets available for general expenditure, which is without donor or other restrictions limiting their use, within one year of the statement of financial position comprising the following:

Financial assets:

Cash and cash equivalents	\$ 1,468,741
Investments	311,046
Accounts receivable	33,169
Contributions receivable-short term	642,006
Total financial assets	2,454,962

Less financial assets held to meet donor-imposed restrictions:

Donor-restricted net assets*	1,146,663
Amount available for general expenditures within one year	\$ 1,308,299

See independent auditors' report.



**LAWRENCE FAMILY JEWISH COMMUNITY  
CENTERS OF SAN DIEGO COUNTY**

**Notes to Consolidated Financial Statements (continued)  
June 30, 2019 and 2018**

**5. Liquidity Disclosure (continued)**

*\*However, amounts already appropriated from the net assets with donor restrictions for general expenditures within one year of the balance sheet date have not been subtracted as unavailable. Donor-restricted net assets included in financial assets held to meet donor-imposed restrictions consist of donor-restricted cash and donor-restricted contributions receivable.*

Amounts not available include amounts set aside by donors for specific purposes.

The Organization has a policy to structure its financial assets to be available as its general expenditures, liabilities and other obligations come due.

**6. Line of credit**

The Organization entered into a revolving note with a bank in January 2019 that provides for maximum borrowings of \$500,000. The line of credit bears interest at the greater of 2% or the London Interbank Offered Rate (“LIBOR”) plus 1.25% and is secured by substantially all of the Organization’s assets. There was no amount outstanding on the line of credit as of June 30, 2019.

**7. Commitments**

*Retirement Plan*

The Organization has established a 403(b) retirement plan (the “Plan”) covering all employees. The Plan allows for employee contributions to the Plan up to the maximum amount allowed by the Internal Revenue Code if they wish beginning on their hire date. The Organization makes a matching contribution equal to the lesser of 50% of employee contributions or 3% of compensation received during the plan year (December 31) for employees after one year of service. LFJCC contributed \$93,747 and \$40,124 to the plan for the years ended June 30, 2019 and 2018, respectively.

See independent auditors’ report.

**LAWRENCE FAMILY JEWISH COMMUNITY  
CENTERS OF SAN DIEGO COUNTY**

**Notes to Consolidated Financial Statements (continued)  
June 30, 2019 and 2018**

**8. Commitments (continued)**

*Lease Agreement*

The land on which the LFJCC is located is owned by the City of San Diego. On July 27, 1981, LFJCC entered into a land lease agreement with the City of San Diego. The premises are leased only for the purposes of construction, operation and maintenance of the premises and buildings as a community center for park, recreation, cultural and educational activities for the benefit of the Jewish Community Center members and the residents of the City of San Diego, without discrimination, as to race, color, creed, sexual orientation, or religion and for such other related or incidental purposes as may first be approved in writing by the City of San Diego and for no other purposes. The term of the agreement is fifty (50) years commencing on January 1, 1998. The total rent is \$1 for the entire term of the lease.

*Operating Agreement*

On July 1, 1999, CJC entered into an agreement with LFJCC to administer the cultural arts programs and complex for the CJC. The initial term of the agreement was for ten (10) years with an automatic extension of ten (10) years and for consecutive ten (10) year terms unless either party notifies the other in writing to the contrary at least one (1) year prior to the end of the term then in effect. In accordance with the agreement, LFJCC performs all necessary advisory, management and administrative services described in the agreement. LFJCC (the J) is entitled to retain any positive results from operations and is responsible for any negative results from operations. LFJCC absorbed \$72,000 of CJC's operations for the year ended June 30, 2019.

**7. Subsequent Events**

The Organization has evaluated subsequent events through October 31, 2019, which is the date the consolidated financial statements are available for issuance, and concluded that there were no events or transactions that needed to be disclosed.

See independent auditors' report.

## **SUPPLEMENTAL INFORMATION**

**LAWRENCE FAMILY JEWISH COMMUNITY  
CENTERS OF SAN DIEGO COUNTY**

**Supplementary Consolidating Schedule of Activities  
For the Year Ended June 30, 2019**

	LFJCC	CJC	Consolidated
<b>Net assets without donor restriction:</b>			
<b>Revenue and Support:</b>			
Program fees	\$ 5,632,442	\$ 806,557	\$ 6,438,999
Contributions and grants	2,052,263	764,191	2,816,454
Membership fees	1,026,017	-	1,026,017
Rental income	328,603	191,627	520,230
Investment income	67,507	-	67,507
Special event	184,480	-	184,480
Miscellaneous income	319,272	73,479	392,751
Net assets released from restriction, net	1,041,052	97,858	1,138,910
Total revenue and support	<u>10,651,636</u>	<u>1,933,712</u>	<u>12,585,348</u>
<b>Expenses:</b>			
Program services	<u>9,752,451</u>	<u>1,538,705</u>	<u>11,291,156</u>
Supporting services:			
General and administrative	2,271,765	320,007	2,591,772
Fundraising	335,388	75,000	410,388
Total supporting services	<u>2,607,153</u>	<u>395,007</u>	<u>3,002,160</u>
Total program and supporting services	<u>12,359,604</u>	<u>1,933,712</u>	<u>14,293,316</u>
Special events	<u>145,436</u>	<u>-</u>	<u>145,436</u>
Total expenses	<u>12,505,040</u>	<u>1,933,712</u>	<u>14,438,752</u>
Change in net assets without donor restriction:	<u>(1,853,404)</u>	<u>-</u>	<u>(1,853,404)</u>
<b>Net assets with donor restriction</b>			
Contributions and grants	1,596,476	-	1,596,476
Investment income	254,640	-	254,640
Net assets released from restriction	<u>(1,138,910)</u>	<u>-</u>	<u>(1,138,910)</u>
Change in net assets with donor restriction	<u>712,206</u>	<u>-</u>	<u>712,206</u>
<b>Change in net assets</b>	<u>(1,141,198)</u>	<u>-</u>	<u>(1,141,198)</u>
<b>Net assets at beginning of year</b>	<u>13,894,490</u>	<u>-</u>	<u>13,894,490</u>
<b>Net assets at end of year</b>	<u>\$ 12,753,292</u>	<u>\$ -</u>	<u>\$ 12,753,292</u>

See independent auditors report.

**LAWRENCE FAMILY JEWISH COMMUNITY  
CENTERS OF SAN DIEGO COUNTY**

**Supplementary Schedule of Functional Expenses – LFJCC  
For The Year Ended June 30, 2019  
(With Comparative Totals For The Year Ended June 30, 2018)**

	Program Services		Supporting Services			Special Events	2019 Total Expenses	2018 Total Expenses	
	LFJCC Program Services	Total Program Services	General and Administrative	Fundraising	Total Supporting Services				
Salaries	\$4,535,876	\$ 82,794	\$ 4,618,670	\$ 1,321,016	\$ 197,047	\$ 1,518,063	\$ -	\$ 6,136,733	\$ 6,008,583
Depreciation	-	1,173,500	1,173,500	-	-	-	-	1,173,500	1,082,453
Contract labor	239,674	772,213	1,011,887	70,972	500	71,472	39,126	1,122,485	1,103,859
Payroll taxes and employee benefits	677,106	16,860	693,966	139,574	36,133	175,707	-	869,673	804,985
Utilities	15,169	530,139	545,308	-	-	-	-	545,308	477,534
Program supplies	331,155	2,417	333,572	19,964	17,064	37,028	-	370,600	458,782
Administration	155,012	-	155,012	189,492	16,243	205,735	-	360,747	302,926
Food and beverage	102,146	3,288	105,434	79,244	6,457	85,701	59,436	250,571	222,577
Printing and publications	186,336	1,762	188,098	39,353	6,701	46,054	5,543	239,695	119,452
Maintenance supplies	125,980	100,300	226,280	-	-	-	7,639	233,919	200,353
Insurance	-	-	-	187,638	-	187,638	-	187,638	180,253
Admissions	137,605	-	137,605	568	45,897	46,465	-	184,070	215,723
Maintenance service	48,705	126,921	175,626	2,656	-	2,656	-	178,282	152,793
Telephone	87,541	807	88,348	37,821	-	37,821	-	126,169	50,116
Dues	8,291	-	8,291	115,346	110	115,456	-	123,747	123,291
Transportation and travel	93,440	614	94,054	15,053	1,954	17,007	1,500	112,561	140,370
Repairs, maintenance and replacements	38,550	60,467	99,017	4,533	-	4,533	-	103,550	122,738
Staff training	28,901	1,362	30,263	22,689	330	23,019	-	53,282	26,144
Office supplies	19,569	1,094	20,663	11,197	2,041	13,238	9,029	42,930	50,692
Postage	21,587	486	22,073	5,092	1,630	6,722	1,305	30,100	28,987
Bad debt	19,101	-	19,101	-	1,600	1,600	7,000	27,701	43,825
Rent expense	200	-	200	4,863	-	4,863	14,858	19,921	16,866
Conference	2,773	-	2,773	4,694	1,681	6,375	-	9,148	20,775
Grants/Awards	2,710	-	2,710	-	-	-	-	2,710	75,894
<b>Total expenses</b>	<b>\$6,877,427</b>	<b>\$ 2,875,024</b>	<b>\$ 9,752,451</b>	<b>\$ 2,271,765</b>	<b>\$ 335,388</b>	<b>\$ 2,607,153</b>	<b>\$ 145,436</b>	<b>\$ 12,505,040</b>	<b>\$ 12,029,971</b>

See independent auditors report.

**LAWRENCE FAMILY JEWISH COMMUNITY  
CENTERS OF SAN DIEGO COUNTY**

**Supplementary Schedule of Functional Expenses – CJC  
For The Year Ended June 30, 2019  
(With Comparative Totals For The Year Ended June 30, 2018)**

	<u>Program Services</u>	<u>Supporting Services</u>			2019 Total Expenses	2018 Total Expenses
	Center for Jewish Culture	General and Administrative	Fundraising	Total Supporting Services		
Salaries	\$ 611,649	\$ 223,390	\$ 69,670	\$ 293,060	\$ 904,709	\$ 1,225,250
Contract labor	205,786	1,000	-	1,000	206,786	143,308
Payroll taxes and employee benefits	97,486	70,171	5,330	75,501	172,987	190,265
Administration	138,734	12,239	-	12,239	150,973	140,034
Program supplies	117,753	1,264	-	1,264	119,017	155,476
Printing and publicity	101,432	7,353	-	7,353	108,785	64,795
Rent expense	59,777	-	-	-	59,777	61,338
Food and beverage	53,458	454	-	454	53,912	45,911
Transportation and travel	49,251	2,688	-	2,688	51,939	34,364
Postage	30,074	124	-	124	30,198	25,270
Maintenance service	22,501	131	-	131	22,632	22,172
Repairs, maintenance and replacements	22,371	100	-	100	22,471	29,862
Admissions	12,377	-	-	-	12,377	22,145
Conference	7,448	-	-	-	7,448	2,671
Dues	3,339	569	-	569	3,908	2,262
Staff training	2,414	80	-	80	2,494	2,472
Office supplies	2,015	444	-	444	2,459	3,372
Telephone	840	-	-	-	840	1,007
Grants/Awards	-	-	-	-	-	450
Total expenses	<u>\$ 1,538,705</u>	<u>\$ 320,007</u>	<u>\$ 75,000</u>	<u>\$ 395,007</u>	<u>\$ 1,933,712</u>	<u>\$ 2,172,424</u>

See independent auditors report.